## Adding Emotion to Training &

Perry Borenstein

#### We Need A Fundamental Shift

Increased risk – Financial, physical, national security

More attacks -1/3 of all internet traffic is spam

More sophistication – Attacks are harder to identify

Attacker are heartless, with no regard for human life, e.g., attackers are Crytolocking hospitals

### Why Emotion?

The purpose of emotion is to create vigilant employees

Email and the Internet are dangerous neighborhoods

Visible indicators of danger are absent

**Emotion** is needed to replace the indicators of danger





#### How many things are wrong with this?

### IRS Alerts Payroll and HR Professionals to Phishing Scheme Involving W-2s

IR-2016-34, March 1, 2016

The IRS has learned this scheme — part of the surge in phishing emails seen this year — already has claimed several victims as payroll and human resources offices mistakenly email payroll data including Forms W-2 that contain Social Security numbers and other personally identifiable information to cybercriminals posing as company executives.

### **Everything is Wrong With This**

The spoofed email address is only the beginning

Even internal executives have no right to see W-2 forms

Internal email is not encrypted, why would they send even one W-2 over email?

The real problem is the lack of vigilance





#### How?

Train on protecting employees and their families at home

Home is where the heart, finances, personal safety are

Do not sugarcoat, e.g., Cryptolocker is hostage taking

The attackers are heartless and cruel

The Internet of Things (IoT) will make it more dangerous

# Be Graphic

WHO	WHAT THEY DO
Thieves	Steal and hide
Gangs/Hackers	Create, celebrate and sell exploits
Impersonators	Identity thieves to take over your life
<b>Crime Syndicates</b>	Well financed & sophisticated criminals
<b>Nation-States</b>	Espionage, Cyber-war, Terror
Terrorists	Death and Destruction
Insiders	Revenge, money

#### At Work

Add specifics about work policies

Corporate email does not confer authority

Grant people the courage to question

Email has no built-in security

The Internet has no built-in security

It is dangerous *everywhere* 

## Your Training Goal

Everywhere is in a bad neighborhood, be vigilant

Look beyond the obvious

Don't Need it, Delete It

You are empowered to question

Knowing we are all in the same dangerous neighborhood removes the stigma of reporting a mistake

## Thank You



**PERRY BORENSTEIN**Information Technology

646.425.6452 perryborenstein@comcast.net blog on www.linkedin.com