Charisse Castagnoli

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Education

The University of Texas School of Law, Austin, TX   J.D. May '95
The University of California, Berkeley, CA   B. S. Computer Science, June '81

Member, California Bar Association

Work Experience

Director, Business Development (Apr '97 – present)
Internet Security Systems, Atlanta, GA

Internet Security Systems develops risk assessment tools, including both vulnerability assessment tools, and real-time threat detection tools. Responsible for planning and implementing inbound and outbound business development relationships including business case creation and analysis, negotiation, contract drafting, and program planning from concept to implementation to rollout.

Technical Evangelist (Mar 93 – Feb 97)
Haystack Labs, Austin, TX

Haystack Labs develops and deploys audit analysis and intrusion detection software for UNIX® and WindowsNT™ systems. Involved in a variety of technical, marketing, sales and legal functions since joining Haystack in 1993 as the fourth employee. Activities included early test and deployment support for *Stalker®* intrusion detection system. Developed marketing strategy and plan for next generation product, *WebStalker®*, a web security policy development and monitoring tool. Assisted in product testing and best rollout of *WebStalker®*. Legal support included developing confidential disclosure, software license, and reseller agreements, trademark searches, and filing, and drafting of the companies software patent application.

Law Clerk (Summer 1994)
Conley, Rose & Tayon, Houston, TX
Townsend & Townsend, Khourie & Crew, Palo Alto, CA

Worked on various aspects of intellectual property law in litigation research, patenting and licensing. Worked on software licensing, worked for hire copyright issues, computer

trademark priority uses. In the patent area, wrote a biotech/software patent, worked on office actions, appeal briefs and patent maintenance issues

Vice President (Oct 89 – Aug 92)
SecureWare, Inc.

SecureWare developed and deployed multi-level (government rainbow series) UNIX® Systems. Held both engineering and business development VP level positions. Business development included negotiating contracts with IBM, Digital Equipment, Open Software Foundation, Data General and others to incorporate SecureWare software technology into their workstation products. Managed several multi-million dollar government procurements from proposal to live test demo. Engineering duties consisted of hiring, planning, and budgeting. Established software planning and resource forecasting procedures. Added maintenance lifecycle to strategic products. Wrote custom computer software security programs for customers.

Various Positions (Feb 86 – Oct 89)

Manager: computer security development organization. Developed business and engineer plans for new security product offering. Led technology selection committee for acquiring software technology. Negotiated software licenses with security vendors. Manager: domestic and European software support services. Software technical support specialist: Supported Convex software for customers such as Bear Sterns, Texaco, and Scripps Clinic. Wrote custom device drivers and operating system modifications for customers.

Software Engineer (Feb 86 – Jul 81)

Teknekron Infoswitch, Richardson, TX
Texas Instruments, Lewisville, TX

Developed and maintained real time operating systems for embedded applications, written in C, running on UNIX® systems, targeting various Motorola and Intel processors. Developed telecommunications applications for various telephony projects. Also programmed in assembly language for new TI chip.

Technical Skills

Operating systems, client/server distributed systems, networking, graphics, UNIX®, MacOS, C, C++, X, TCP/IP, NFS

Publications

"Evaluating Existing and Implied Licenses for On-Line Distribution Rights" Current Legal Issues in Publishing, 1996 Hawthorn Press.

"Email Privacy Policy in the U.S. and the EU," UNIX and the Law Symposium, November 1994.

"Someone's Been Reading my Email! Privacy Protection for Electronic Mail Users in the U.S. and the EC," Tolley's Computer Law and Practice, Winter 1994.

"Distributed Trusted UNIX Systems," Usenix Security Symposium, Fall 1992.

"Load Balancing Computational Servers in a UNIX Environment," EUUG Conference, Fall 1996.